

How We Create Value

Our value creation paradigm

INPUTS



Financial Capital

Financial resources that the Company has or obtains through financing

₹1,498 Mn Equity share capital	₹18,912 Mn Net cash	₹66,685 Mn Net worth
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Manufactured Capital

Tangible assets used by the Company to conduct its business initiatives

25 Manufacturing units	23 Warehouses and depots	14 Offices
₹4,584 Mn Capital expenditure	₹31,461 Mn Gross block of fixed assets	



Intellectual Capital

Intangible, knowledge-based assets

₹343 Mn Total R&D expenditure	167 Total registered IPR
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Human Capital

Employee knowledge, skills, experience and motivation

4,485 People employed on-roll	8,155 People employed on contract
67,000+ Total training hours	56% Employees trained in skill upgradation



Social and Relationship Capital

Ability to share, relate and collaborate with stakeholders, promoting community development and well-being

₹229 Mn CSR expenditure	205,000+ Retail outlets	4,300+ Registered distributors
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Natural Capital

Natural resources impacted by Company's activities

24 MW Renewable energy capacity	₹58 Mn Environment expenditure
206.76 MnKWH Total electricity consumption	760+ Mn litres Water consumption

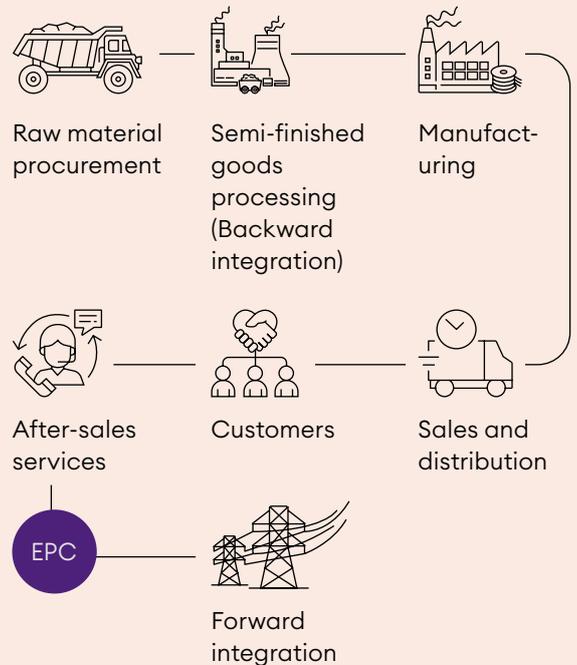
VALUE CREATION PROCESS

Governance

PG 74

Businesses

(W&C and FMEG)



Functions Enabling Value Creation

- > Manufacturing
- > Marketing
- > CSR
- > EXIM
- > Human resources and administration
- > Energy management
- > Secretarial and legal
- > Supply chain
- > Finance and accounts
- > IT and digital
- > Environment management
- > Research and development

Strategy and Resource Allocation

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Performance

PG 34

Our Purpose

**We Innovate for a
Brighter Living**

Our Values

- I Innovative Mindset**
Giving wings to novel ideas
- P People at the Core**
Caring about our people and their growth
- O Obsession for Customer**
Serving to create delightful experiences
- W Winning Together**
Collaborating and celebrating wins
- E Entrepreneurial Drive**
Bringing new possibilities to life with passion
- R Renew**
Being courageous, resilient, and agile

Risk Management

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OUTPUTS

Wires and Cables



SKUs

12,000+

Sales

₹123,203 Mn

FMEG



SKUs

7,000+

Sales

₹12,404 Mn

OUTCOMES

Financial Capital

₹141,078 Mn
Revenue**₹12,823 Mn**
Profit After Tax**25.7%**
Return on Capital
Employed (RoCE)**₹18,429 Mn**
EBITDA**₹84.9 per share**
EPS**200%**
Proposed
Dividend

Manufactured Capital

10+
Range of FMEG
products**~95%**
Sales from products
manufactured
in-house**0.20 KV - 220 KV**
Range of W&C**2**
New factories
set-up

Intellectual Capital

23
IPR registered
in FY23**110**
IPR applied
in FY23

Human Capital

0.09
LTIFR**719**
New
Joinees**65%+**
Employees
associated for 5+ years

Social and Relationship Capital

100,000+
Lives impacted**70%+**
Sustainability sourcing**98%**
Customer satisfaction

Natural Capital

17%
Electricity from
renewable resources**77+ Mn litres**
Water recycled**24,000+ tonnes**
Emissions avoided
due to renewable
energy